

## Fuel cells Consultant required

London-based  
2-5 years relevant work experience

### About us

Since 1997 E4tech has been supporting the global transition to sustainable energy and resources. We work with companies, governments and investors to guide strategy, policy and investment decisions locally and globally. Our strong track record in providing strategic business and policy advice is backed up by deep technical knowledge. E4tech's clients call on us for strategy development and business planning, market and competitor analysis, due diligence support, policy analysis and development.

As the climate change agenda and global interest in the energy transition and a more renewable and circular economy escalate, we are seeing an unprecedented increase in requests for help from organisations trying to understand how to play their part.

E4tech operates from offices in London, UK and Lausanne, Switzerland and we foster a flexible, inclusive and agile working environment, using technology to minimise our travel and to improve the working experience of our teams.

Further information about E4tech is available at [www.e4tech.com](http://www.e4tech.com)

### The role

Fuel cells is an area of significant growth and client interest globally, alongside our other core areas of Hydrogen; Low Carbon Transport; Systems Transition Enablers; Bioenergy & Biochemicals; Energy Innovation & Policy, and Sustainability & Resources.

We are looking to expand our London team to meet the growing demand across our Fuel Cells sector, and reinforce our capabilities in assessing technology, supply and value chains, business models and investor opportunities. The successful candidate will participate in a wide variety of project work in this area, while also having the opportunity to contribute to projects in our other sectors.

Tasks and activities will primarily include:

- Participating in and managing projects in fuel cells, including assessments of supply chain technology and economics, business models, industry supply chains and status, investor support including due diligence, and policy support;
- Identifying and following business leads and prospects;
- Leading or participating in proposal writing;
- Communicating with clients on project and business development matters;

- Contributing to the development and implementation of E4tech's Fuel Cells sector- and company-wide strategies;
- Contributing to internal and external communication activities, including participation in conferences.

There will be opportunities to continue to develop and apply strategy, project management, business development and team leadership skills. As part of the E4tech team, consultants also participate in the development of the whole firm.

You will join a high calibre team working from our London office. There will be frequent interaction with our Swiss office team and with clients at a range of locations in the UK and abroad, though most of our work is office-, not client-based.

We offer a collegiate working culture, a competitive salary, and a diverse and interesting environment at the cutting edge of sustainable energy and resources. Salary and grade will be based upon experience.

### About you

We are looking for a consultant with a strong commitment to client satisfaction who enjoys problem solving in a complex environment. You must also have enthusiasm, initiative, and a manifest interest in energy and sustainability.

Suitable candidates will have an excellent postgraduate degree in a subject relevant to the core areas listed above, and prior experience gained in a consulting or industry context. Specific fuel cell expertise in one or more of the following areas is sought: technologies, techno-economic or commercial analysis, industry insight, market and supply chain analysis and modelling. Candidates will ideally have an aptitude and interest to work across other E4tech sectors at times.

All candidates must have the ability to communicate clearly and concisely, and enjoy problem solving. Fluent English is essential and other languages would be an advantage.

E4tech is an equal opportunity employer and strongly values diversity within our team. It is not only our policy but successful practice to ensure that no job applicant or employee receives less favourable treatment because of gender, age, disability, marriage status, pregnancy or maternity, sexual orientation, race, religion or belief.

### How to apply

To apply, please email your CV and a cover letter, explaining why you would like to join E4tech and what you would bring to this role, to [jobsUK@e4tech.com](mailto:jobsUK@e4tech.com). Please quote reference **[20UK06]**.

The deadline for applications is **10am GMT on Monday 11 January 2021**.

We will only consider applications from candidates who demonstrate they have the right to work in the UK (e.g. UK citizens; holders of a valid UK work visa; eligible for a UK work visa). **Please make this clear in your application.**

Please note that E4tech will not consider candidates from recruitment agencies.